President’s Message

By Carin Salonia, PMP

It’s an exciting time of year for the chapter! We held our Annual Meeting for Chapter Members on March 22nd, at the Crowne Plaza (newly renamed to Radisson) hotel in Cromwell. At the meeting, our members had an opportunity to network, and learn about the chapter activities, financial health and accomplishments in 2015. We had an outstanding showing of our membership with over 70 attendees! As we recap the accomplishments of 2015 we are excited with our 2016 agenda!

On behalf of the SNEC BOD and Extended Leadership Team, I’d like to invite you to a wonderful spring and summer season of networking, programming, continuing education and certification prep. If you are ready to earn a certification, or want to grow skills and earn PDU’s, or if you simply want to learn more about SNEC and PMI, you must mark your calendars for some exciting upcoming events!

Are you planning to attend our Annual Conference and half-day workshops scheduled for later this month on April 25th and 26th? We have an exciting line up with opening, mid-day and closing keynote speakers! You can learn more about this exciting event in this newsletter.

Our Continuing Education Team has developed a full year of programming focused on PMP and Scrum Master Certification Prep, Fundamentals of Project Management, and PM Fundamentals in Risk Management. We have also added a certification prep course for PMI’s newest credential, the Professional in Business Analysis (PMI-PBA). If you like Summer Special Events, we have The Agile PMO: Leading the Effective, Value Driven, Project Management Office.

In the summer we plan to recognize our most valuable asset – our volunteers! It is because of their commitment, time and energy, that we can deliver such great programming and events. Our volunteers “Pay it Forward”

to the membership. Please take a moment to share your appreciation and support.

I look forward to seeing you all in 2016!

Fond Regards,

Carin
SNEC Chapter Meeting - Tuesday, April 12th

The PMBOK process... Visual. Simple & Fun!? with Dawn Mahan
Using Emotional Intelligence as a Program Manager with David O’Brien

Baci Grill, 134 Berlin Rd, Cromwell, CT

Agenda
5:00 - 5:45pm - Registration and Networking
5:45 - 6:30pm - First Presentation
6:30 - 6:45pm - Dinner
6:45 - 8:00pm - Second Presentation
8:00 - 8:15pm - Wrap-up and Networking

Cost: (add $5 if not pre-registered)
$35 for SNEC Members
$45 for Non-SNEC Members

PM for this event: Mary France Gorgas.

Registration: Deadline is Sunday, April 10th

Main Presentations Overview

The PMBOK process... Visual. Simple & Fun!?

A Guide to the Project Management Body of Knowledge (PMBOK® Guide) Fifth Edition is the go-to publication for anyone involved with project management. Its processes, inputs and outputs cover all of the key components involved with delivering a project and help facilitate project success. Unfortunately, it does not include a one-page visual process map and the process is ranked as the most difficult area of the exam.

Whether you are new to project management and are considering the Project Management Professional (PMP) certification or are a seasoned PMP who passed recently or under a previous edition of the PMBOK® Guide, this exclusive mini-course featuring key elements of the Process Learning System is the fastest way to learn the latest PMI project management process model, so you can keep it top of mind for all of your project work.

Areas Covered:
● About the Process Learning System - Background & Benefits
● Mission Description, Team Organization & Role Assignments
● Process Puzzle Challenge!
● Scoring Exercise
● Lessons Learned

PDUs: 0.75 - Technical (PMP, PgMP certifications)

Dawn Mahan is Founder & CEO of Blue Isis, LLC., a Program Management Office (PMO) & Talent Development consulting firm. Dawn has a BS in mathematics which didn't kill her and has made her a stronger problem solver. Despite her strong background in math, Dawn's first love is communicating; so when she was introduced to Project Management, she was hooked. Dawn is a dynamic leader, regular speaker, a coach and

the sole inventor of the patent-pending Process Learning System US App. 14/325,965, which will be introduced during this session. For more see: http://pmotraining.com/products/

Using Emotional Intelligence as a Program Manager

EQ, also known as Emotional Intelligence or EI describes our ability to perceive, assess and manage our emotions and interpersonal interactions in order to maximize our influence and impact. In this highly interactive presentation, participants are provided with the opportunity to evaluate their current level of EI competence while also exploring a wide range of methods for increasing their capacity to lead and influence in their Project Management Team relationships. Get ready to:

● Create a baseline of understanding of the power of EI
● Explore the evolution of EI with emphasis on current research
● Build clarity around the critical link to leadership success
● Provide insight into current capacity and related development opportunities
● Expand understanding of the core competencies reflecting a performance edge
● Explore the critical link between EI and trust

PDUs: 1.25 - Leadership


David's Human Resources and Organizational Development consulting career spans 30 years and includes key leadership and P&L responsibility within a variety of industries including, Manufacturing, Healthcare and Financial Services.

David's has a strong commitment to community service currently serving on the Board of Mental Health CT and is a Senior Advisor to the CT Chapter of the National Association of Asian American Professionals. In addition to his undergraduate education in business administration, David has completed numerous professional development programs and certifications in business management and leadership.

To learn more about the scope of David's work in helping leaders and teams to be more effective, please visit WorkChoice Solutions on line at: www.workchoicesolutions.com or call David directly at 860.242.1070.
**Annual Meeting and Bylaws Vote**

On Tuesday March 22, 2016 the SNEC Board of Directors and Extended Leadership Team held the 2015 Annual Meeting at the Radisson Hotel (formally known as the Crowne Plaza) in Cromwell, CT. The Annual Meeting and Dinner was free of charge to members and provided 2.5 PDU’s for Business and Strategic focus.

Carin Salonia opened the Annual Meeting with a warm welcome to over 70 attendees. The updates included a review of the Chapter vision, mission, financial results and accomplishments for 2015. “Similar to managing a small business, the services (professional development), customer (member retention/recruitment and satisfaction), financial drivers and results provide insight to the health and strength of the chapter.” Stated Carin Salonia, President of the Chapter. Several questions and comments were made by the membership during the discussion and Q&A portion of the annual meeting.

In addition, Norm Prevost, SNEC Past President reviewed the existing Bylaws and recommendations for revision for discussion and vote by the membership. It is required that all chapters review annually their Bylaws and update to reflect current or desired practice including organizational structure, officer duties, elections, voting, size of BOD, etc). Some of the revisions to the Bylaws included:

- Alignment of by-laws to our charter with PMI,
- Reduction in the minimum and maximum size of the board (currently 9 to 15, proposed 6 to 9),
- Limit a board member to two terms in the same role (currently unlimited) and
- Allowance of electronic voting for by-law changes (currently only in person or paper ballot).

After a discussion and Q&A of the Bylaws revisions, the amendments were passed by the voting membership in attendance at the meeting.

During the second half of the meeting, Genevieve Guilmette, COO/VP, Mary Frances Gorgas and Neil Weiss, Professional Development BOD members, provided an update on the plans for 2016. The presentation included a review of our Membership Matters Mindset which includes focus and alignment on the Talent Triangle, Networking, Professional Development and other enhancements in Communications, Registration and Payment, membership retention and demographics.

Before the Annual Meeting began, Carin Salonia shared feedback from the 2014-2015 membership survey which stated the #1 reason why people join the chapter is NETWORKING. To further clarify and explore what that means to our members, three questions were posed to the audience to gather input:

- What does networking look like for you?
- What do you want to get out of a ‘networking’ event?
- How should we structure networking?

After some lively dialogue, some of the feedback included ideas for opportunities to meet new people and see old colleagues, find out about job opportunities, get input on challenges we are facing and stay current on what’s happening in the profession. Some thoughts on how to structure networking (similar to speed dating), discussion groups (birds of a feather) and social (no structure) was also briefly highlighted. Results from the feedback will be used to inform future networking events.

“It was a great evening to see everyone and to share the exciting news about what we are doing in Professional Development and Operations” stated Mary Frances Gorgas. “I am especially thankful and appreciative of the leadership of the BOD and all of the volunteers to manage and provide great programming for us, members of the chapter.” stated Pam Titus.
SNEC PM Conference and Workshops

The 2016 SNEC-PMI Conference on the Passion and Power of Project Management™ will be held again this year at the Connecticut Convention Center (CTCC) in Hartford, CT on April 25, 2016. This event draws over 700 project professionals from across our region and offers a truly unique blend of education and networking.

Don’t miss out on this compelling group of Conference Keynote Speakers this year:

- **Jack Canfield**, bestselling author and originator of the Chicken Soup for the Soul® book series, will start us off and share his breakthrough system that guarantees you peak performance and success.
- **Kenton Lee**, founder of the non-profit The Shoe That Grows, follows mid-day, where he will reveal that all of us can have a mindset and heart of practical compassion.
- **Stew Leonard, Jr.**, President and CEO of the world famous Stew Leonard’s dairy stores will wrap things up by revealing his secrets on reinventing customer experience.

*See the next page of this newsletter for the PM Conference full day schedule!*

Benefit from one of these Half-Day Workshops (Tuesday, April 26, 2016 @ CTCC):

- **From a Good Project Manager to a Great Leader** by David Barrett, who will deliver your roadmap to senior leadership.
- **How to Influence & Impact Your Most Important Stakeholder(s)** by Skip Weisman, who will reveal communication strategies, techniques and skills to effectively influence your key stakeholders.
- **A "Sure Fire" Way to Ensure Schedule Performance!** by Mark Hehl, who will provide proven process mapping techniques to improve your toughest project schedule.
- **The Quest for Good Requirements** by Martin Schedlbauer, Ph.D., who will show the hallmarks of effective business requirements that result in successful projects.

Conference and Workshop Registration is now open on our web-site: [www.snecc-pmi.org/conference](http://www.snecc-pmi.org/conference). **Hurry, as registration closes at Midnight on Friday, April 22nd and no walk-ins will be allowed!**

Don’t forget to return to our website regularly for conference program updates as they become available, and to see our growing list of sponsors.
The PM Conference Speakers Team is excited to present this year’s line up of speakers and sessions for the all day PM Conference on April 25, 2016. Please join us for a fantastic day of learning and earn up to 6.5 PDUs, as well as taking advantage of multiple opportunities for networking with your peers and colleagues. Registration is open until April 22nd, so act soon!

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 – 8:00</td>
<td>Registration, Networking and Breakfast</td>
</tr>
<tr>
<td>8:00 – 8:30</td>
<td>Welcome and Opening Remarks (Update on PMI/CCR Changes - Chapter Updates)</td>
</tr>
<tr>
<td>8:30 – 9:30</td>
<td>Opening Keynote: Success Principles for Peak Performance - Jack Canfield</td>
</tr>
<tr>
<td>9:30 – 9:45</td>
<td>Break - Visit Sponsors &amp; Exhibitors and Network</td>
</tr>
<tr>
<td>9:45 – 10:45</td>
<td>Sessions A</td>
</tr>
<tr>
<td>10:45 – 11:00</td>
<td>Break - Visit Sponsors &amp; Exhibitors and Network</td>
</tr>
<tr>
<td>11:00 – 12:00</td>
<td>Sessions B</td>
</tr>
<tr>
<td>12:00 – 1:15</td>
<td>Networking, Lunch, Visit Sponsors and Exhibitors</td>
</tr>
<tr>
<td>1:15 – 2:15</td>
<td>Shoes that Grow - Practical Compassion in Non-Profit Business Development</td>
</tr>
<tr>
<td>2:15 – 2:30</td>
<td>Break - Visit Sponsors &amp; Exhibitors and Network</td>
</tr>
<tr>
<td>2:30 – 3:30</td>
<td>Sessions D</td>
</tr>
<tr>
<td>3:30 – 4:45</td>
<td>Break - Visit Sponsors &amp; Exhibitors and Network</td>
</tr>
<tr>
<td>3:45 – 4:45</td>
<td>Closing Keynote: Reinventing the Customer Experience - Customer Loyalty and Satisfaction</td>
</tr>
<tr>
<td>4:45 – 5:00</td>
<td>Closing Remarks - Ballroom</td>
</tr>
<tr>
<td>5:00 – 6:30</td>
<td>Reception - Pre-Function Area</td>
</tr>
</tbody>
</table>
SNEC-PMI Special Event Update

Accountability: How to Hold People Accountable Whether They Report to You or Not by Julie Kowalski held on February 29th, 2016 at CTCPA, Rocky Hill, CT.

We had 66 participants attend the daylong event hosted by SNEC and CTCPA. Julie demonstrated that holding people accountable is a key to real success by providing proven tips, tools and techniques in a positive and very effective manner. She achieved this through many group activities throughout the session in order to:

- Learn how to develop a new context about accountability.
- Significantly increase responsibility/ownership & results
- Eliminate the blame game/citing confusion/uncertainty for inaction
- Build stronger more positive & productive relationships with subordinates as well as colleagues/others you count on to get the work done

“The event was well received by all of the participants. Julie was a fantastic speaker and everyone received a rewarding and engaging experience; they loved how she incorporated real life examples including personal ones, and everyone was involved throughout the session” said Neil Weiss, SNEC BOD member for Professional Development. Based on the feedback of the members that attended the event, we will look to bring Julie back for another event in the future.

Sponsorship

We invite your organization to create visibility by partnering with our professional enrichment opportunities! Connect with SNEC-PMI’s member and non-member community by promoting your organization through our Professional Development and Media sponsorships:

- Annual PM Conference ← HOT OPPORTUNITY!
- Educational Workshops and Training
- Professional Development Meetings
- Website
- eNewsletter

Effective management of projects is one of the key strategic drivers in the continuous delivery of business value. Join SNEC-PMI in delivering excellence in project management throughout Southern New England for this vital profession. Visit the website for more information www.snec-pmi.org/sponsorship or contact sponsors@snec-pmi.org.
SNEC Upcoming Events 2016

There are several events to get excited about and there is plenty to get involved in as spring arrives! This is just a sample of the amazing events offered by your local chapter: PMP Prep, Scrum, Agile, Monthly Meetings in New London, Shelton, East Hartford, and Cromwell - there is a lot to choose from! Whether you live in Hartford, Shelton or Fairfield (or somewhere in between) there is something for you, and more offered all the time!

Hartford Eastside Project Management Roundtable - April 2016
SNEC-PMI April 2016 Chapter Meeting
Springfield - April 2016 WMPMF Meeting
SNEC PM Conference and Workshops
SNEC-PMI May 2016 Shelton Region Breakfast Round Table
PMBOK Educational Series - Risk Management
SNEC-PMI PMP Exam Prep Class - Waterbury
New London Project Management Roundtable - May 2016
PMBOK Educational Series - Integration Procurement Management
SNEC-PMI Special Event: The Agile PMO: Leading the Effective, Value Driven, Project Management Office
Certified Scrum Master Training (via Apple-Brook Consulting) July 2016
PMBOK Educational Series - Risk Management - August 2016
SNEC-PMI PBA Exam Preparation Course (via ASPE) - Waterbury, CT
SNEC-PMI PMP Exam Prep Class - Fairfield
Certified Scrum Master Training (via Apple-Brook Consulting) October 2016

Please be sure to follow all the SNEC events on our web site at:  
http://www.snec-pmi.org/events
Share Your Knowledge! Educate Others! Earn PDUs!

The Programs Committee is looking for speakers for its regional meetings. These 1-hour meetings occur throughout the Chapter in the mornings and evenings and are a great way to share your domain expertise or best practices from a recent project. Presenting on a topic can make you eligible to submit PDUs for recertification under PMI’s “Giving Back” CCR category for presenting on a topic relevant to the profession.

If you would like to be considered please contact prof-dev@snec-pmi.org.
The **Job Alert System** is designed to connect SNEC-PMI members looking for new assignments with PM oriented organizations having job openings. Members can opt-in to receive an email notification when a new job opportunity is posted by a subscribing organization. To take advantage of this valuable membership benefit, sign up in the Knowledge Center…
Volunteering with SNEC

The Chapter has a number of volunteer opportunities to get involved and give back to the profession:

- **VP of Programs**
  Provide leadership and oversight for the SNEC-PMI Chapter’s Program events; specifically the Chapter Meeting and regional meetings throughout Hartford (Cromwell, East Hartford), Fairfield (Shelton and Stamford) and New London counties as well as Springfield MA.

- **AVP Springfield Regional Events**
  Responsible for overseeing all aspects of the Springfield, MA regional meeting; working with the team to identify topics, secure speakers, coordinate venue, communicating event.

- **Event Liaison in Cromwell, New London, Springfield, or Stamford**
  Assist the AVP in the coordination and facilitation of the regional meeting. Event liaison opportunities are available in Stamford, Cromwell and New London.

- **VP of Continuing Education**
  To support the acting Board of Directors member in overseeing and managing the members of the Education Committee and ensuring the committee’s objectives and vision are being carried out. Requires on average of 10-20 hours per month.

- **PM for Continuing Education Events**
  Project Manager responsibilities include managing 1-3 class offerings per year along with performing additional specialty committee functions as assigned.

- **PM for Special Events**
  Managing our full day events which include 1-3 events per year, reviewing and selecting speakers, venues, marketing, negotiation, and requires your attendance at the event.

- **VP of Volunteer Committee**
  To support the acting Board of Directors member in overseeing and managing members of the Volunteer Committee and ensuring the committee’s objectives and vision are being carried out.

- **Volunteer Committee Member**
  To support the VP of the Volunteer Committee in ensuring the committee’s objectives and vision are being carried out. Involves various initiatives to include planning volunteer events.

Volunteering helps you **build a professional network, gain skills and experiences** and **develop as a leader**. Please consider sharing your time and talents to sustain and grow the Chapter! See all our opportunities and how to sign-up under **Get Involved**.
NEW SNEC-PMI CHAPTER MEMBERS
January through February 2016

<table>
<thead>
<tr>
<th>Robert Abbate</th>
<th>Glen Gagnon</th>
<th>Thomas Odackal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greg Amy</td>
<td>Raymond Gambardella</td>
<td>Adwoa Opoku-Mensah</td>
</tr>
<tr>
<td>Marco Barbagallo</td>
<td>Kate Geisler</td>
<td>Kuma Palani</td>
</tr>
<tr>
<td>william barton</td>
<td>Kristina Geric</td>
<td>Amy Paros</td>
</tr>
<tr>
<td>Marie Bavone</td>
<td>Kelly Geyer</td>
<td>Ganadeep Patlolla</td>
</tr>
<tr>
<td>Joseph Benjamin</td>
<td>Corey Goosby</td>
<td>Jorge Perez Rubio</td>
</tr>
<tr>
<td>Melina Biener</td>
<td>Jeffrey Greenwood</td>
<td>Ingrida Perri</td>
</tr>
<tr>
<td>Meghan Bowman</td>
<td>Brian Grenier</td>
<td>Maria Rivard</td>
</tr>
<tr>
<td>Tony Brodowski</td>
<td>Deepender Gupta</td>
<td>Deborah Roache</td>
</tr>
<tr>
<td>Robert Brown</td>
<td>Marina Henninger</td>
<td>Timothy Rodgers</td>
</tr>
<tr>
<td>Kevin Carragan</td>
<td>Gilbert Hollander</td>
<td>Joe Schiappa</td>
</tr>
<tr>
<td>Gerald Castano</td>
<td>Patricia Kelly</td>
<td>Stephen Seitz</td>
</tr>
<tr>
<td>Alison Cone</td>
<td>Orville Kelly</td>
<td>Kathleen Seitz</td>
</tr>
<tr>
<td>Benjamin Daniels</td>
<td>Emily Kolmotycki</td>
<td>Shelley Silver</td>
</tr>
<tr>
<td>Nick DellaCamera</td>
<td>Todd Kowalczy</td>
<td>Jonathan Spearman</td>
</tr>
<tr>
<td>Michael dePascale</td>
<td>Jenifer Kryzanski</td>
<td>Prem Sundaraganthan</td>
</tr>
<tr>
<td>Darren Dowdell</td>
<td>Katie Lewinstein</td>
<td>Deborah Suraci</td>
</tr>
<tr>
<td>Sean Dring</td>
<td>Anna Lisa Lucido</td>
<td>Marisol Vargas</td>
</tr>
<tr>
<td>David DuBois Jr</td>
<td>Eric McVey</td>
<td>April Vines</td>
</tr>
<tr>
<td>jacklyn Duffy</td>
<td>William Mellott</td>
<td>Connie Vong</td>
</tr>
<tr>
<td>Patrick Dunnigan</td>
<td>Richard Melo</td>
<td>Michelle Walker</td>
</tr>
<tr>
<td>Henry Dyson</td>
<td>Julie Merritt</td>
<td>Michael Ware</td>
</tr>
<tr>
<td>Richard Edwards</td>
<td>Stephen Mydosh</td>
<td>Tom Webster</td>
</tr>
<tr>
<td>Michael Emmert</td>
<td>Athena Nomikos</td>
<td>Kenneth Wilson</td>
</tr>
<tr>
<td>Will Farmer</td>
<td>Eliana Nunez</td>
<td>Benjamin Woolley</td>
</tr>
<tr>
<td>Michele Fonicello</td>
<td>Nicole Nunziata</td>
<td>Robin Yoreo</td>
</tr>
</tbody>
</table>
**SNEC-PMI MEMBER ANNIVERSARIES**

*SNEC-PMI would like to acknowledge long term chapter members celebrating their 5, 10 and 15+ year anniversaries January through February, 2016. Congratulations to everyone and thank you for your continued and valued membership!*

<table>
<thead>
<tr>
<th>5 Year Anniversaries</th>
<th>10 Year Anniversaries</th>
<th>15+ Year Anniversaries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jennifer Bates</td>
<td>Irene Belden</td>
<td>David Burr</td>
</tr>
<tr>
<td>Kimberly Biggs</td>
<td>Kenneth Carlson</td>
<td>Kimberly Chamerda</td>
</tr>
<tr>
<td>Brigid Carney</td>
<td>Marc Crone</td>
<td>K. Larron Colston</td>
</tr>
<tr>
<td>Rhonda Day</td>
<td>Tracy Darling</td>
<td>Michael Hartman</td>
</tr>
<tr>
<td>Elizabeth Dillon</td>
<td>Donald Henshaw</td>
<td>Thomas McCabe</td>
</tr>
<tr>
<td>Donna Dombrowski</td>
<td>Eric Kaplan</td>
<td>Robert Montecalvo</td>
</tr>
<tr>
<td>Robert Duero</td>
<td>Karen Marquis</td>
<td>Ronald Rossetti</td>
</tr>
<tr>
<td>Elizabeth Frasier</td>
<td>Cheryl Mason</td>
<td>Richard Rothen</td>
</tr>
<tr>
<td>Carol Killian</td>
<td>Mark Melanson</td>
<td>Carl John Scarpelli</td>
</tr>
<tr>
<td>Michael Kinik</td>
<td>Dale Neely</td>
<td></td>
</tr>
<tr>
<td>Glenn Learnard</td>
<td>Frank Russello</td>
<td></td>
</tr>
<tr>
<td>Michael Levesque</td>
<td>William Sage</td>
<td></td>
</tr>
<tr>
<td>Mary McCormick</td>
<td>Carin Salonia</td>
<td></td>
</tr>
<tr>
<td>Richard Michaud</td>
<td>Stephen Paul Stroud</td>
<td></td>
</tr>
<tr>
<td>Heather Miner</td>
<td>Heather Turrisi</td>
<td></td>
</tr>
<tr>
<td>Josh O'Neil</td>
<td>Grace Vandal</td>
<td></td>
</tr>
<tr>
<td>Beata Orson</td>
<td>Richard Willis</td>
<td></td>
</tr>
</tbody>
</table>

**Tell us what SNEC Means to YOU!**

We are interested to hear your stories of what SNEC membership means to you – from the new learning, recent certification to new friendships and volunteer experiences. Share them!! Please send to content@snece-pmi.org, visit our Facebook page or LinkedIn group. Send your moment, your story, your victories and the support your colleagues at SNEC provide!
**SNEC-PMI CERTIFICATION UPDATE**

*Congratulations from our Board of Directors and our Membership to those obtaining PMI Certification January through February in our chapter:*

Sarah Baqai, PMP  
Jeffrey Bourke, PMP  
Elena Del Sesto, PMP  
Kingsley Dougherty, PMI-ACP  
Brian Grenier, PMP  
Monika Gupta, PMP  
Marina Henninger, PMP  
Peter Jo, PMP  
Alice Khosravy, PgMP  
Sambit Sahu, PMI-ACP  
Megan Slawski, PMP  
Amy Washburn, PMP

---

**Membership Certification Facts**

As of March 24th, 2016 we have 1,740 members! Of our members, 77% are certified, and of those 74% are PMPs.

<table>
<thead>
<tr>
<th>Credential</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>PMP</td>
<td>1,288</td>
</tr>
<tr>
<td>CAPM</td>
<td>16</td>
</tr>
<tr>
<td>PMI-ACP</td>
<td>20</td>
</tr>
<tr>
<td>PgMP</td>
<td>6</td>
</tr>
<tr>
<td>PMI-SP</td>
<td>5</td>
</tr>
<tr>
<td>PMI-RMP</td>
<td>6</td>
</tr>
<tr>
<td>PfMP</td>
<td>2</td>
</tr>
<tr>
<td>PMI-PBA</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,345</strong></td>
</tr>
</tbody>
</table>

---

**Effective...Efficient...Engaging**

**How do we improve business objectives and outcomes?**

- Business transformation programs definition and implementation
- Delivering organization strategy through Portfolio and Project Management
- Maturity assessments and competency model development
- Software and business process outsourcing
- IT strategy and planning
- Reinventing the customer experience through innovative ideas

---

*Connecticut  
Massachusetts  
Rhode Island  
866.356.BLUM  
consulting.blumshapiro.com*
SNEC-PMI 2016 BOARD OF DIRECTORS

Carin Salonia, PMP
President and CEO
Carin.Salonia@snec-pmi.org

Norm Prevost, PMP
Past President
Norm.Prevost@snec-pmi.org

Genevieve Guilmette, PMP
Vice President and COO
Genevieve.Guilmette@snec-pmi.org

Matt Weston, PMP
Treasurer and CFO
Matt.Weston@snec-pmi.org

Jodette Bentley, PMP
Corporate Secretary
Jodette.Bentley@snec-pmi.org

Neil Weiss
Professional Development
Neil.Weiss@snec-pmi.org

Mary Frances Gorgas
Professional Development
Mary.Frances.Gorgas@snec-pmi.org

Ryan Bell, PMP
Membership
Ryan.Bell@snec-pmi.org

Vanessa Paradis
Membership
Vanessa.Paradis@snec-pmi.org

Daniel Capetta
Operations/Technology
Daniel.Capetta@snec-pmi.org

SNEC-PMI
Mission Statement
To provide resources, professional development and networking opportunities to enhance Project Management.

Vision Statement
A better Southern New England through Project Management.

Seeking your PM Stories, Tips, Techniques or Experiences!

The SNEC-PMI Newsletter aims to reflect our outstanding membership.

Please feel free to submit a story, tip, technique, or experience that you have found particularly helpful as a project manager. Submit your content (50-250 words) to our editor at content@snec-pmi.org.

All items are subject to change at the discretion of the editor.